



John Iannuzzo
Sr. Manager

June 13, 2014

Dear James,

I want to send my appreciation on the completion of the LAN/FTR project you completed recently at the Fidelity Merrimack campus. At the start of the project we stated that we had to change the CRAC units in two separate LAN rooms while keeping the redundant unit on line at all times. We also asked that the dry-coolers be replaced at the same time. We needed to have this all take place without any dust, dirt or other debris that could get into servers located in these rooms. Through your superb planning, the job was completed on time without incident. We encountered many obstacles along the way, but with great planning and your controls solutions none of these obstacles became a road block. My team on site enjoyed working with you when we had to reroute many control wires to new conduit to separate the redundant units from the primary units. Your low voltage live wire splice solution which enabled us to reroute all redundant control wires away from existing conduit which allowed us to remove dry coolers with any flow interruption was tricky but well worth it in the end. We saved 000's of dollars on cooling equipment we would have had to rent without this solution. In the end, the project was completed on time, within budget, the rooms were left impeccable and cooling was never interrupted. I want to personally thank you for this.

Best regards,

John Iannuzzo

